

Announcing the 2018 Virginia Woodturning Symposium

November 3rd & 4th, 2018, Augusta EXPO, Fishersville, VA

Join Us for “Immerse yourself...Virginia Woodturning Symposium 2018”

The 2018 Virginia Woodturning Symposium will follow the highly successful format we used in 2016. We have greatly expanded our space as well as an outstanding lineup of famously known demonstrators. The new layout allows for a less crowded venue that will allow you to showcase your products for turners to see, touch, and purchase in a unique intermingled arrangement. It gives you the opportunity to have nearly 19 hours of customer contact time to market and promote your products and make sales.

For the 2018 Symposium, we have contracted with an amazing group of nationally and internationally known woodturning demonstrators. They include Nick Cook, Donna Banfield, Cindy Drozda, Barry Gross, Lyle Jamieson, Rudy Lopez, Frank Penta, Greame Priddle, and Mark St.Leger, plus several other popular regional demonstrators.

The 2016 Virginia Woodturners Symposium had over 420 turners attend and with the addition of even more nationally and internationally known turners, and attendee survey feedback we anticipate the attendance will be even higher for the 2018 Symposium. Virtually all of the 2016 Vendors said they did well financially and they would seriously consider returning for our 2018 Symposium.

As a confirmed Vendor, we will display your logo on our 2018 Symposium Vendors web page which is also a direct link button from our website to yours. Please go to our website,

www.virginiawoodturners.com

and take a look at what we have planned and why we believe the 2018 Virginia Woodturners Symposium will be a great success for you as a Vendor.

Additionally, the 2018 Virginia Symposium will be heavily promoted through all the local AAW chapters in Virginia and surrounding states, as well as on the AAW website, the AAW Journal, and other turning-related websites, magazines, local newspapers, TV, and radio.

The Symposium is being held at the Augusta Expo, 227 Expo Road, Fishersville, VA 22939. Driving directions are available on their website: www.augustaexpo.com.

We have reserved blocks of rooms at reduced rates at several area hotels for Symposium attendees and vendors. Visit our website under “2018 Symposium Details, Lodging/Food” for details.

We look forward to having you join us for a successful and enjoyable 2018 Virginia Woodturners Symposium - “Immerse yourself...Virginia Woodturning Symposium 2018.”

Sincerely,

Peter Toch
Vendor Coordinator,
Virginia Woodturners, Inc.
Phone: 540-774-4152 (H), or 540-819-5117 (C)
Email: ptoch@comcast.net

2018 VIRGINIA WOODTURNERS SYMPOSIUM

November 3rd & 4th, 2018, Augusta EXPO, Fishersville, Virginia

VENDOR APPLICATION and AGREEMENT

Please print neatly.

Business Name: _____

Contact Person's Name: _____

Mailing Address: _____

Phone Number(s): _____

Email Address: _____

Website Address: _____

- Vendor Spaces are 10 ft. x 10 ft. and each comes with two 8 ft. long tables and three chairs.
- Cost of first Vendor space is \$100.00. Additional adjacent 10 ft. x 10 ft. space(s) are available for \$50.00 each.
- Total number of Vendor spaces required: _____, Total cost \$_____.
- Will you require 110VAC?, yes __, no __, 220VAC?, yes __, no __ (No additional charge)
- Total number of attendees (no admission fee for up to three persons per space): _____
- Do you plan on demonstrating your products in your Vendor space? If yes, please give brief description? _____
- Any special requirements? _____
- Are you willing to donate a product for the Symposium Raffle? _____
- Vendor set up will be on Friday, November 2, 2018 between 12:00 noon until 6:00 pm. Tear down and clean up will begin on Sunday, November 4, 2018 at 3:30 pm until finished.
- Symposium hours:
 - Saturday, November 3, 2018:
 - 7:30 am: Registration; completion of Vendor set up and opening of Symposium
 - 6:00 pm: Symposium closes for the day
 - Sunday, November 4, 2018:
 - 7:30 am: Registration and Symposium opening for the day
 - 3:30 pm: Symposium closes; tear down and clean up until finished.

Vendors may sell products at all times during Registration and when the Symposium is open. This schedule allows Vendors a total of 18.5 hours (10.5 hours on Sat. and 8.0 hours on Sun.) of customer contact time to demonstrate and sell products.

1. All vendors must be prepared with sufficient inventory for display and sale for the duration of the Symposium and must preside over their own booths. Symposium Staff will be available to “booth-sit” for no more than 30 minutes per day to allow you to get food or a break. We will not transact any business on your behalf but will direct customers to come back when you have returned. *Virginia Woodturners Inc.* is not responsible for loss, theft, or any other damages a Vendor may incur. Vendors are responsible for providing their own liability insurance.

2. Vendors are responsible for any applicable Virginia State Sales Taxes.

3. Since the Symposium is an indoor event, it will be held as scheduled regardless of weather conditions. The Symposium will remain open unless the Symposium Staff determines conditions to be too severe to safely continue. Vendors should come prepared with suitable materials to protect their merchandise.

4. Any Vendor Application and payment may be accepted or returned to the applicant at the sole discretion of *Virginia Woodturners, Inc.* Applicants will be notified of their acceptance status by email. **No refunds** will be made for cancellations after October 1, 2018. In the event an accepted Vendor does not attend the Symposium (a no show) they forfeit their entire payment.

5. Vendor Fee must be paid in full and accompany the signed Application and Agreement. Checks or money orders (in U.S. funds) are to be made payable to “*Virginia Woodturners Inc.*” Please send the completed Application and Agreement with your payment to:

Peter Toch
6565 Fairway View Trail
Roanoke, VA 24018

Vendor Concurrence:

I have read and understand the terms and conditions stated herein. I agree to hold the *Virginia Woodturners Inc.*, its officers, and personnel harmless for any loss or damage to my person or property including, but not limited to, loss of revenues due to cancellation of the 2016 Virginia Woodturners Symposium sponsored by *Virginia Woodturners, Inc.*

Applicant’s Signature: _____, **Date:** _____

If you have any questions or need additional information, please feel free to contact:

Peter Toch, Vendor Coordinator, *Virginia Woodturners, Inc.*

Phones: 540-774-4152 (H) or 540-819-5117 (C), E-mail: ptoch@comcast.net